



Professional Coffee Bar Products since 1996



Headquartered in Irvine, California,
Innovative Beverage Concepts Inc.,
creator of:



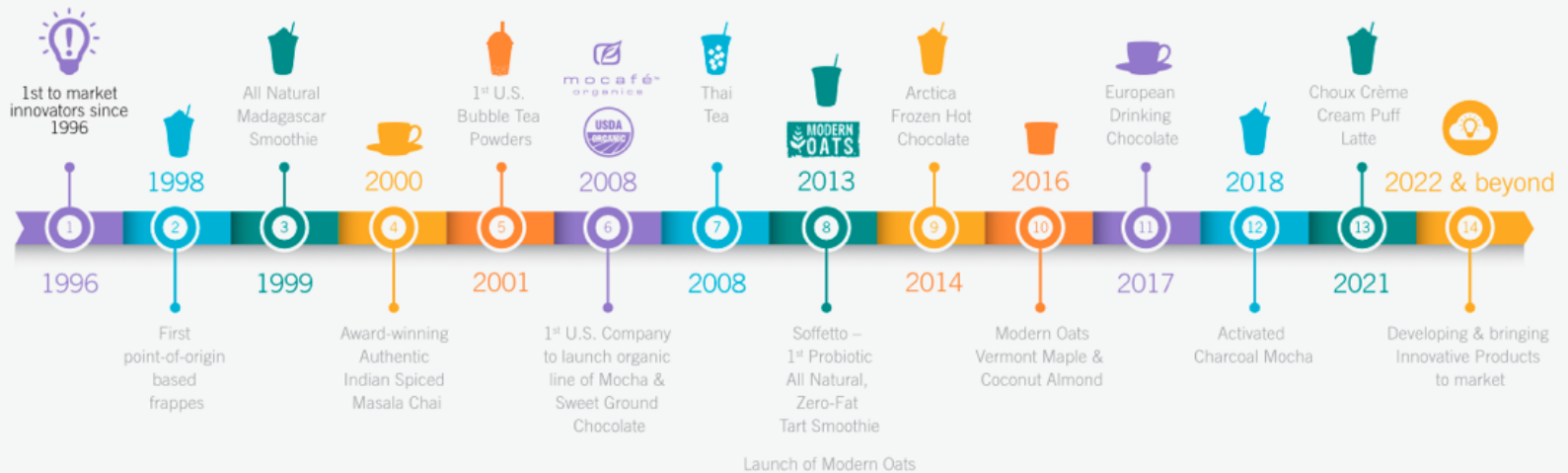
has been a leader in developing over 100
high quality, award winning, innovative
café and retail products that have been
served worldwide since 1996.





Innovation Timeline

INNOVATIVE™ BEVERAGE CONCEPTS





Our Product Line

Packaged in both foodservice and retail configurations using only the purest ingredients including cocoas, vanillas, coffees, and teas, the MOCAFÉ™ line of products includes:

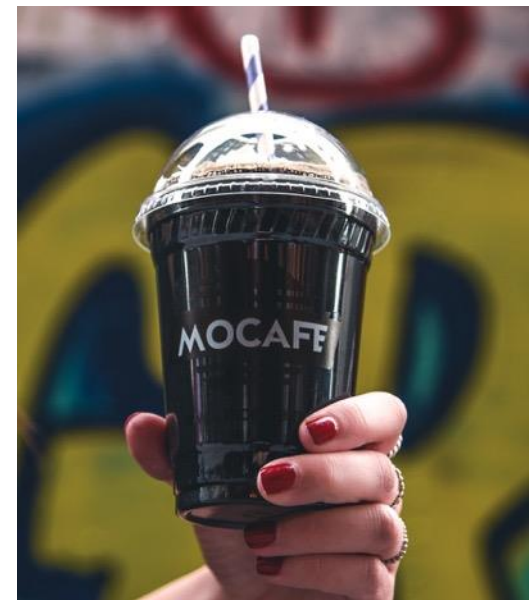
- ❑ Ice Blended Frappes
- ❑ Organic Frappes
- ❑ Matcha Green Tea
- ❑ Chai Teas
- ❑ Premium Tea Lattes
- ❑ Madagascar Vanilla Smoothie Base
- ❑ Azteca D'Oro Mexican Cocoa
- ❑ Blended Fruit Cremes
- ❑ Fruit Smoothie Mixes





Frappe Mixes

- MOCAFE™ products are produced using our own blend of point of origin Trinidad and African cocoas, combined with Columbian and Brazilian coffee's.





Organics

- The 1st USDA organic certified frappes and Fair Trade Certified™ mocha frappe in the market.
 - ❖ Organic Dominican Mocha
 - ❖ Fair Trade / Organic Dominican Mocha (no coffee)
- Quality mochas are made from quality ingredients and MOCAFÉ™ Organics is an all natural, organic, zero fat frappe line, making it the highest quality frappe on the market today.





Trusted Brand Leader in Over 30 Countries





Question # 1

What year did Innovative Beverage Concepts open for business?

- A. 1986
- B. 1996
- C. 2000
- D. 1995

Brand Position

MOCAFE products are carefully formulated and blended to be best in class, with an emphasis on providing our customers with the best price to quality ratio.

We proudly source unique, quality ingredients such as:

- ❑ Organic Dominican Cocoa
- ❑ Cold Cured Bourbon Island Madagascar Vanilla
- ❑ Fragrant Tahitian Vanilla
- ❑ Arabica Coffee
- ❑ Estate Grown Teas
- ❑ Exotic Spices

Capabilities

- Premium organic and non-organic instant cappuccino/mocha mixes and frappe blender drinks
- Premium organic and non-organic instant chai mix
- Organic and non-organic bakery mixes
- Low Carb
- Horchata
- Ground Chocolates
- Blending Capacity – 5 Ribbon Blenders (5,000 LB Capacity Per), 4 Paddle Blenders (4,000 LB Capacity Per), and 4 Small Batch Blenders (2,500 LB Capacity Per).
- • Packaging Capabilities – Supersacks, Bulk Bag, Food Service Pouch and Bag-In-Box, Club Store Pouch and Bag-In-Box, Cans (401/502/603), Jars (PET + Screw On Lid), Pre-Made Pouches, Roll Stock (Form-Fill-Seal Vertical and Horizontal), Bag-In-Carton Box, and Sashe (Single Serving).



USA Made Quality Control

Innovative Beverage Concepts, Inc
brands:

- are all manufactured in the USA
- undergo vigorous Food Safety and Quality Control
- our manufacturers established Good Manufacturing Practices and HACCP Programs



Karat
BY LOLLICUP™

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Question # 2

Which product line(s) does MOCAFE™ carry?

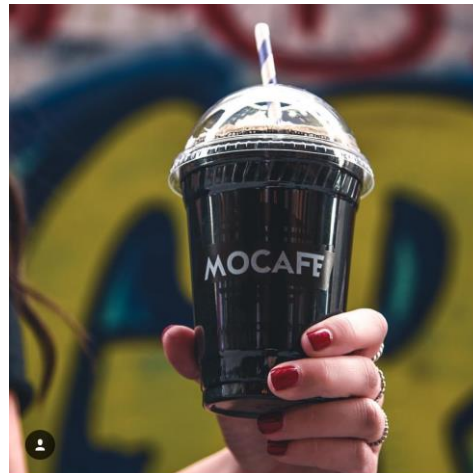
- A. Ice Blended Frappes
- B. Organic Frappes
- C. Chai Teas
- D. Madagascar Vanilla Smoothie Base
- E. All of the above



Charcoal Mocha

Come to the dark side (of mocha lattes and frappes) – MOCAFE Charcoal Mocha starts with activated charcoal made from real charcoaled coconut shells combined with the purest cocoa we can find to bring you a new bold and rich spin on lattes and frappes.

This menu item can help you stay current and relevant and tap into new customers. Plus – it's delicious, rich mocha flavor combined with dark activated charcoal for a smooth chocolatey drink that can be prepared hot or cold with an intense dark color perfect for Instagram!





CHOUX CRÈME cream puff LATTE



Choux Crème Cream Puff Latte

Be the first to try our newest beverage!

Choux Crème Combining the rich flavors of sweet custard and real Madagascar vanilla beans, this latte tastes just like the creamy, piped French pastry. We intentionally left out the coffee to keep Choux Crème versatile enough to be made caffeine-free or with an added shot of espresso to give those who crave a dose of caffeine the kick they need! May be served hot or blended.

**EXPERIENCING MOCAFE™ CHOUX CRÈME CREAM PUFF
DELICIOUS AND CREAMY INDULGENCE INSPIRED
BY THE ICONIC, PIPED, FRENCH PASTRY.**

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frappé – blended iced coffees



MOCAFE'S expertly crafted Frappe mixes are blended with premium ingredients such as African Forestero cocoa, Tahitian vanilla, Colombian coffee, and more. Whether using as is or as a base for your signature café offerings, MOCAFE™ Frappes have been creating addictive flavor sensations in the blended beverage category for over 25 years.



Item number	Item description	pack size
794929	Caffe Latte	4 / 3 lb Bags Per Case
794939	Wild Tribe Moka	
794934	Original Mocate Mocha	
794360	Maui Mocha Frappe	
794949	Tahitian Vanilla Latte	
794236	Vanilla Bean Frappe	
794219	Vanilla Frappe	
794906	Caramel Frappe	
794350	Java Chip Frappe	
794355	White Chocolate Frappe	
794231	Toffee Coffee Frappe	
794296	Arctica Frozen Hot Chocolate	
794230	Charcoal Mocha Frappe	
794686	Reduced Sugar Vanilla Frappe	
794365	Reduced Sugar Mocha Frappe	
794911	Cookies & Cream Frappe	
794291	Chocolate Mini Frappe	
794235	Choux Crème Cream Puff Latte	
794221	Coffee Frappe	

Item number	Item description	pack size
807732	Original Mocate Mocha	1 X 25 lb Bulk Pack
8077105	Wild Tribe Moka	
807710	Caffe Latte	
807750	Tahitian Vanilla Latte	

Item number	Item description	pack size
807724	Original Mocate Mocha	1 X 50 lb Bulk Pack
807726	Wild Tribe Moka	
807725	Tahitian Vanilla Latte	

Item number	Item description	pack size
8077116	Original Mocha Decaf	4 / 3 lb Cans Per Case

Item number	Item description	pack size
807735	Original Mocate Mocha	4 / 3 lb Cans Per Case
807734	Caffe Latte	
807737	Tahitian Vanilla Latte	
807736	Wild Tribe Moka	

chai lattes

An authentic, naturally intoxicating blend of fresh ginger, clove, cardamom, cinnamon, wild flower honey and estate grown Darjeeling black tea.



Item number	Item description	Pack size
794325	Precious Divinity Spiced Chai	4 / 3 lb Bags Per Case
794330	Precious Divinity Vanilla Chai	4 / 3 lb Bags Per Case



tea lattes

A refreshing taste of the exotic - our award-winning blend of shade-grown Japanese Matcha green tea is perfect for blended frappes and lattes. Guaranteed to be an instant hit, our Thai Tea is an authentic delicious blend of black tea and Thai spices fit for royalty.



Item number	Item description	Pack size
794399	Matcha Green Tea	4 / 3 lb Bags Per Case
794396	Thai Tea Latte	4 / 3 lb Bags Per Case



blended fruit cremes & zen freeze smoothies

These unique, non-coffee alternatives are perfect for customers looking for a caffeine-free drink or just wanting to try something different. Another popular way to serve these bases is as bubble tea (boba) or shaken tea latte by adding the desired tea of choice.

item number	item description	pack size
794541	Coconut	4 / 3 lb Bags Per Case
794536	Mango	
794675	Taro	
794516	Strawberry	
794526	Almond	
794546	Honeydew	



smoothie bases

MOCAFE™ Madagascar Vanilla Base is available in both regular and non-dairy options and made with cold-cured Bourbon Madagascar vanilla. This versatile base can be used to create decadent smoothies and frappes. Sofetto™ Blended Tart Smoothie Base gives the ability to offer yogurt shop style drinks with only needing your current blender!



item number	item description	pack size
794966	Madagascar Vanilla	4 / 3 lb Bags Per Case
794971	Non-Dairy Madagascar Vanilla	

item number	item description	pack size
807751	Madagascar Vanilla	1 X 25 lb Bulk Pack

item number	item description	pack size
807728	Non-Dairy Madagascar Vanilla	1 X 50 lb Bulk Pack

item number	item description	pack size
807744	Madagascar Vanilla	4 / 3 lb Cans Per Case

mexican spiced ground chocolate



AZTECA D'ORO
• 1519 •

Azteca D'Oro 1519 Mexican Spiced Ground Chocolate, laced with fragrant spices such as cocoa liquor, real vanilla, almond, and cinnamon is the most delicious ground chocolate found anywhere. Use Azteca D'Oro Mexican Spiced Ground Chocolate to create unique mochas by adding a shot of espresso, make delicious hot cocoas, or blend it up to create decadent mocha frappes.



horchata



Our delicious and authentic **Horchata** simplifies a recipe that originally took hours to create from scratch. This refreshing almond and cinnamon drink can be enjoyed over ice or ice blended.

item number	item description	pack size
794976	Mexican Spiced Azteca D'Oro	4 / 3 lb Bags Per Case

item number	item description	pack size
8077100	Mexican Spiced Azteca D'Oro	4 / 3 lb Cans Per Case

item number	item description	pack size
8077102	Mexican Spiced Azteca D'Oro	12 / 14 oz Cans Per Case

item number	item description	pack size
8077104	Mexican Spiced Azteca D'Oro	1 X 25 lb Bulk Pack

item number	item description	pack size
807766	Mexican Aguas Frescas Horchata	1 x 25 lb Pall



sweet ground chocolates

MOCAFE™ created this line of Premium Ground Chocolates that are carefully blended with point-of-origin Cote d'Ivoire cocoa or African Forestero cocoa and premium vanillas to create decadent, thick, creamy, and delicious signature mochas and cocoas.



Item number	Item description	Pack size
794275	Sweet Ground White Chocolate	1 X 30 lb Bulk Pack



Item number	Item description	Pack size
807742	Sweet Ground Chocolate	1 X 30 lb Bulk Pack
794899	Organic Fair Trade™ Chocolate	1 X 30 lb Bulk Pack

Item number	Item description	Pack size
794871	Dominican Mocha	1 X 10 lb Bulk Pack
794876	Dominican Mocha (No Coffee)	1 X 10 lb Bulk Pack



Point of Sale and Customer Service

point-of-sale

All of our branded products come with beautiful, 4 color point-of-purchase materials, including:

- Posters
- Table Tents
- Countertop Displays
- Window Decals
- Sell Sheets

We offer a variety of other services to help you to create your own, personalized coffee / tea bar, including equipment purchase, menu planning, recipe creation, and more.



customer service



Innovative Beverage Concepts, Inc. is committed to supporting our customer partners and we respond promptly to all inquiries.

To place an order please contact us at orders@ibevconcepts.com or call us at:

(888) 662-2334

International Inquiries please contact us at internationalinquiries@ibevconcepts.com or call us at:

+1 (949) 831-8656

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WEB

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SOCIAL MEDIA



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Question # 3

What are the two newest MOCAFE™ product lines?

- A. Charcoal Mocha / Matcha Green Tea**
- B. Charcoal Mocha / Azteca D 'Oro**
- c. Choux Crème / Matcha Green Tea**
- D. Choux Crème / Charcoal**

MIXING DRINKS

Charcoal Mocha (Blended Frappe)



Choux Crème (Hot Latte)



Charcoal Mocha (Blended Frappe)

16 oz drink

6 oz – Milk

12 oz – Ice

2 scoops – Powder

Blend until smooth and serve.

Optional: Whipped Cream or any other toppings.



Choux Creme (Hot Latte)

- **16 oz drink**
 - **6 oz – Hot Water**
 - **8 oz – Steamed Milk**
 - **2 scoops – Powder**
- Mixed Well and enjoy!





Questions?



THANK YOU

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